

**Other People's Money (OPM):
Public/Private Partnership Projects in
Vermont**

white + burke

**VERMONT
DEVELOPMENT
CONFERENCE**

WHY OPM?

- \$100<\$300
- Public/Private Partnership Projects, or Community-Enabled Development, closes some of this gap
- The OP demand a *quid pro quo*

WHO ARE THE OP?

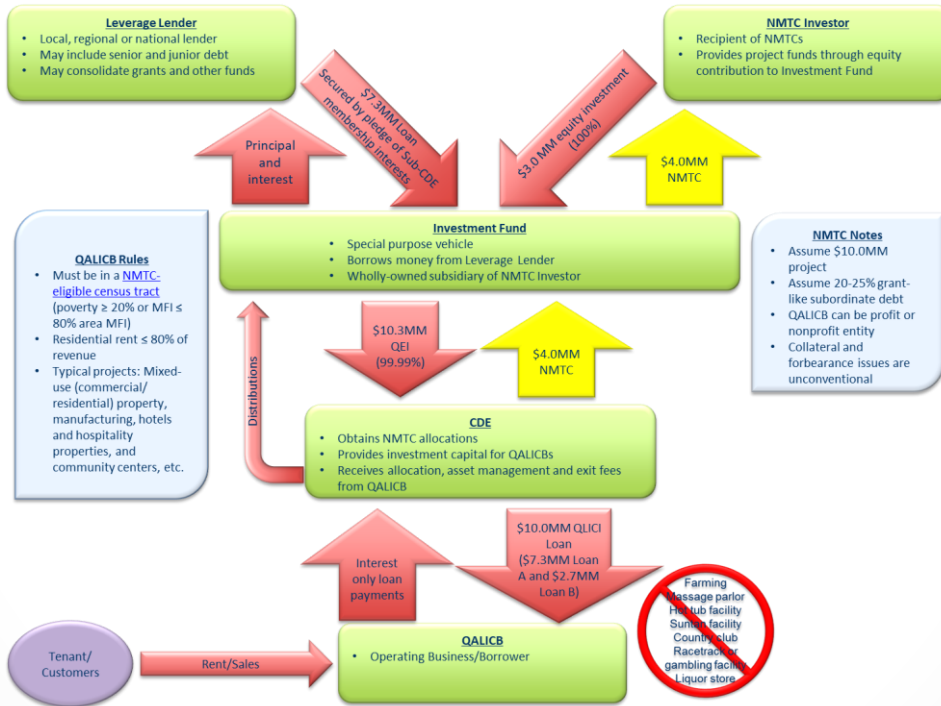
- Lenders
- Tax Credit Investors
- Grantors
- Equity Investors
- Others

WHAT IS OPM?

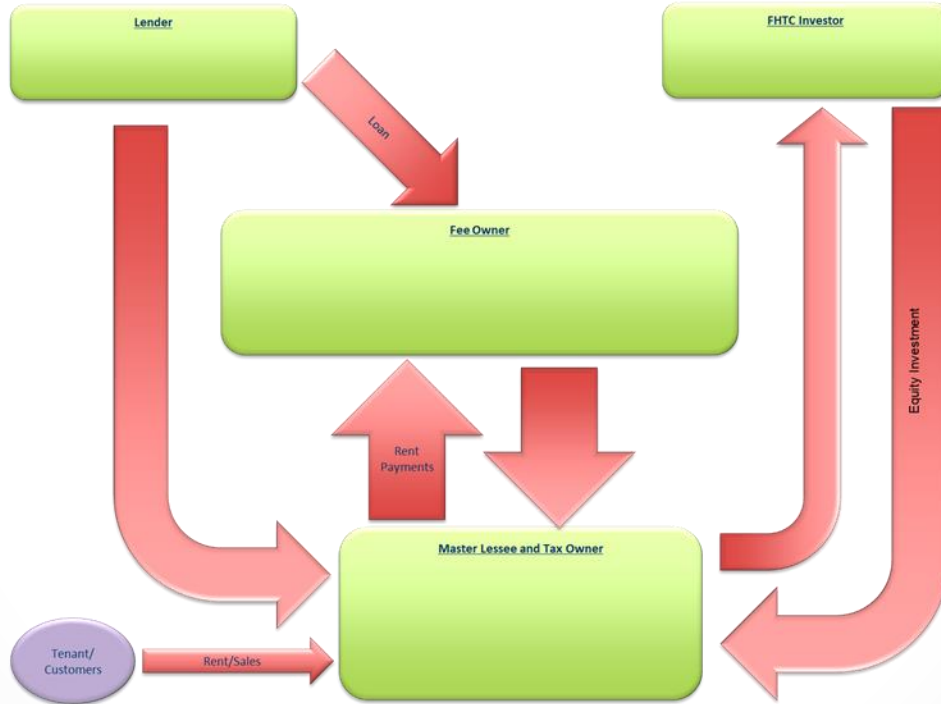
- Deck of cards are (nearly) exhaustive list of OPM in Vermont
- Does not include LIHTC
- All OPM has constraints
- Some OPM may not work with other OPM
- Lightning Round

HOW TO USE OPM?

TYPICAL NMTC OPM



TYPICAL HTC OPM



QUESTIONS?

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